

[Fiscal Year ended March 31, 2026 Results Briefing]

Date: May 15, 2026, 16:30 - 17:20

Speakers:

Tatsuo Yamamoto, Chairman, President and CEO

Mikio Yoshida, General Manager, Corporate Planning Department

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In the event of any discrepancy between this document and the Japanese original, the latter shall prevail.

MAKING THE IMAGE INTELLIGENT



Fiscal Year Ended March 31, 2026

Results Briefing

Digital Media Professionals Inc.

May 15, 2026

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Yoshida: Thank you very much for joining our financial results briefing today.



- 1 FY March 2026 Financial Results**
- 2 FY March 2027 Full-Year Business Forecast**
- 3 Growth Strategy & Vision**

Yoshida: Today's agenda is as follows. I will first explain our financial results for the fiscal year ended March 2026 and our full-year earnings forecast for the fiscal year ending March 2027. After that, Yamamoto will explain our growth strategy and vision.

- 1 **FY March 2026 Financial Results**
- 2 **FY March 2027 Full-Year Business Forecast**
- 3 **Growth Strategy & Vision**

Company Overview

Leveraging our experience and knowledge as one of the world's leading graphics IP vendors, we have recently been contributing to solving problems for our customers and society by providing a full range of AI services [from algorithm/software to hardware](#), and [from the edge to the cloud](#).

Company name	Digital Media Professionals Inc. (DMP)
Foundation	July 2002 (Listed on Tokyo Stock Exchange Mothers market in June 2011, Moved to TSE Growth market in April 2022)
Location	Nakano-ku, Tokyo, Japan
Representative	Chairman, President and CEO: Tatsuo Yamamoto
Capital	1,838 million yen
Number of employees	50 (as of April 1, 2026)
Number of patents	36 cases

IP core license business <ul style="list-style-type: none"> • AI/GPU IP core license • AI software license 	
Product business <ul style="list-style-type: none"> • Image processing LSI for amusement market • Edge AI semiconductor • Vision system for collaborative robot • FA products (AMR units/components) • Module 	
Professional service business <ul style="list-style-type: none"> • AI algorithm/computer vision software contracted development • FPGA/Board contracted development • Customer product/service support related to robotics/safety 	

Before delving into the financial results, I would like to briefly introduce DMP's overview and strengths.

Since our foundation in July 2002 as a university-launched start-up, DMP has focused on graphics technology. We achieved significant milestones, including the adoption of our GPU IP in Nintendo game consoles and the introduction of 2D/3D integrated graphics LSI for the amusement market, which is now a core revenue stream.

In recent years, we have expanded into AI and deep learning domains, which are highly compatible with GPU technologies. Our strength lies in our ability to provide an integrated development framework, products, and services spanning algorithms, software, and hardware,

as well as edge to cloud. Through technologies, products, and services unique to DMP, we contribute to solving customer and social issues.

FY March 2026 - Business Highlights



- Completed preparation for mass production of the next-generation edge AI semiconductor “Di1”; Customer evaluations are progressing steadily toward commercialization
- Robotics/Safety Field (incl. FA business) grew, steady progress in business portfolio diversification
- In the amusement segment, "RS1" shipments faced a temporary headwind mainly due to low pachislot approval rates, resulting in significant YoY revenue decline

Overall	Sales by Business	Sales by Field
Net Sales ¥ 2,432M (YoY* -21.0%)	IP Core License ¥ 139M (YoY +12%)	Robotics / Safety ¥ 281M (YoY +36%)
Ordinary Profit ¥ -293M (YoY ¥ -561M)	Product ¥ 2,218M (YoY -22%)	Amusement ¥ 1,951M (YoY -30%)
	Professional Service ¥ 74M (YoY -24%)	Other ¥ 199M (YoY +120%)

*YoY: Year on Year

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I will now talk about the business highlights for the fiscal year ended March 2026.

During the fiscal year, preparation for mass production of our next-generation edge AI semiconductor, “Di1,” was completed, and customer evaluation has been progressing steadily. In the robotics and safety field, including the FA business, revenue grew by 36% year on year, enabling us to further diversify our business portfolio.

In the amusement field, shipments of our mainstay product “RS1” softened temporarily, mainly due to the persistently low approval rate in the Security Electronics and Communications Technology Association’s testing for pachislot machines.

As a result, company-wide net sales declined 21.0% year on year to ¥2,432 million.

Ordinary profit decreased by ¥561 million year on year, resulting in a loss of ¥293 million.

Executed planned "Di1" strategic investment (¥301 Million); operating loss due to amusement market adjustment while maintaining strong financial soundness

(Unit: millions of yen)	FY March 2025	FY March 2026	Change
Net Sales	3,077	2,432	-644
Operating Profit	261	-311	-572
Ordinary Profit	267	-293	-561
Net Income	153	-327	-481

- **Strategic investment execution:** Edge AI semiconductor "Di1" development investment of 301 million yen as planned, establishing foundation for future growth
- **Amusement market adjustment impact:** Low approval rates temporarily suppressed "RS1" shipments, the main factor in YoY revenue decline
- **Profitability:** Strategic investment for growth and revenue decline resulted in losses at all profit levels

Next is an overview of the statement of income.

First, our financial results for the fiscal year ended March 2026 are presented on a non-consolidated basis. This is because, following the termination of operations of consolidated subsidiary DMP Vietnam as of September 30, 2025, we transferred its entire 100% equity interest in DMP Vietnam to a third party on February 9, 2026, resulting in there being no consolidated subsidiaries.

As mentioned earlier, net sales decreased by ¥644 million to ¥2,432 million.

Due to the decrease in sales and an increase in R&D expenses resulting from the planned investment of ¥301 million for the development of our edge AI semiconductor "Di1," operating profit declined by ¥572 million year on year to a loss of ¥311 million. Ordinary profit was a loss of ¥293 million, and net loss was ¥327 million.

● Sales by business

IP core license **¥139 million** Same period last year **¥124 million**

- Recorded AI-IP license fee, running royalties for AI/GPU in digital devices, recurring revenue in robotics/safety field, and maintenance/support income.

Product **¥2,218 million** Same period last year **¥2,855 million**

- Recorded sales of mass shipments of RS1, Cambrian Vision Systems, camera modules for drones, and FA products.
- RS1 shipments down 30% YoY due to temporary market adjustment.

Professional service **¥74 million** Same period last year **¥97 million**

- Recorded contract development service income for semiconductor manufacturing equipment, safety driving assistance, and AMR, etc.

● Sales by field

Robotics/Safety **¥281 million** Same period last year **¥207 million**

- Recorded recurring revenue (running royalties, subscription fees) related to dashcams, maintenance support income, product sales of Cambrian Vision Systems, camera modules for drones and FA products, and professional service revenues for semiconductor manufacturing equipment, safety driving assistance, and AMR, etc.

Amusement **¥1,951 million** Same period last year **¥2,779 million**

- Sales mainly from RS1 mass shipments.

Other **¥199 million** Same period last year **¥90 million**

- Recorded running royalties for AI/GPU in digital devices, maintenance/support income, and sales of certain products.

Next, sales by business and field.

In the IP core license business, sales were ¥139 million, up ¥15 million year on year, supported by license revenue from stereo vision IP and other sources.

In the Product business, sales were ¥2,218 million, down ¥637 million year on year, as shipments of “RS1” fell 30% year on year due to the temporary adjustment in the amusement market I mentioned earlier.

In the Professional service business, sales were ¥74 million, down ¥23 million year on year.

Next, by field.

In the Robotics and Safety field, sales were ¥281 million, up ¥74 million year on year, driven by recurring revenue related to dashcams and professional service revenue for semiconductor manufacturing equipment.

In the Amusement field, sales were ¥1,951 million, down ¥828 million year on year.

In other field, sales were ¥199 million, up ¥109 million year on year, supported mainly by running royalty income from AI and GPU IP and certain product sales.

Equity ratio remains high at 85.3%

– Solid financial base enabling continuous strategic investment –

(Unit: millions of yen)	March 31, 2025	March 31, 2026	Amount change	Major factors
Current assets	3,277	2,790	-487	Cash and deposits -714, Raw materials and supplies +248
Non-current assets	800	1,041	+240	Property, plant and equipment +27, Intangible assets +36, Investment securities +171
Total assets	4,078	3,831	-247	
Current liabilities	465	537	+72	Accounts payable-trade +153, Accounts payable-other -59, Accrued consumption taxes -6, Income taxes payable -19
Non-current liabilities	18	27	+8	
Total liabilities	484	564	+80	
Total net assets	3,594	3,266	-328	Retained earnings -327
Total liabilities and net assets	4,078	3,831	-247	

Next, the balance sheet.

Total assets amounted to ¥3,831 million, down ¥247 million from the end of the previous fiscal year. This was mainly due to a ¥714 million decrease in cash and deposits, a ¥248 million increase in raw materials and supplies, and a ¥171 million increase in investment securities.

Total liabilities amounted to ¥564 million, up ¥80 million from the end of the previous fiscal year. This was mainly due to a ¥153 million increase in accounts payable-trade and a ¥59 million decrease in accounts payable-other.

Net assets decreased by ¥328 million due to the recording of a net loss. However, the equity ratio remained at 85.3%, and we continue to maintain a strong financial position that enables strategic investment.

1 FY March 2026 Financial Results

2 FY March 2027 Full-Year Business Forecast

3 Growth Strategy & Vision

Targeting a return to profitability and significant revenue growth while continuing strategic investments in R&D and talent acquisition

(Unit: millions of yen)	FY March 2026 Full-Year Actual	FY March 2027	
		Full-Year Forecast	Change
Net Sales	2,432	3,640	+1,207(+49.6%)
Operating Profit	-311	30	+341
Ordinary Profit	-293	45	+338
Net Income	-327	30	+357

- DMP expects significant revenue growth driven by expanded mass production of RS1 and the capture of peripheral opportunities in the amusement business, together with the expansion of growth businesses such as edge AI semiconductors and Robotics/Safety.
- DMP will continue disciplined strategic investment, mainly in R&D and talent acquisition, to accelerate mass-production opportunities for Di1 and develop high-value-added solutions integrating Di1 into the Robotics/Safety business.
- Medium-term: Revenue growth and corporate value enhancement through two growth engines of edge AI semiconductor and FA businesses in addition to capturing further amusement market.

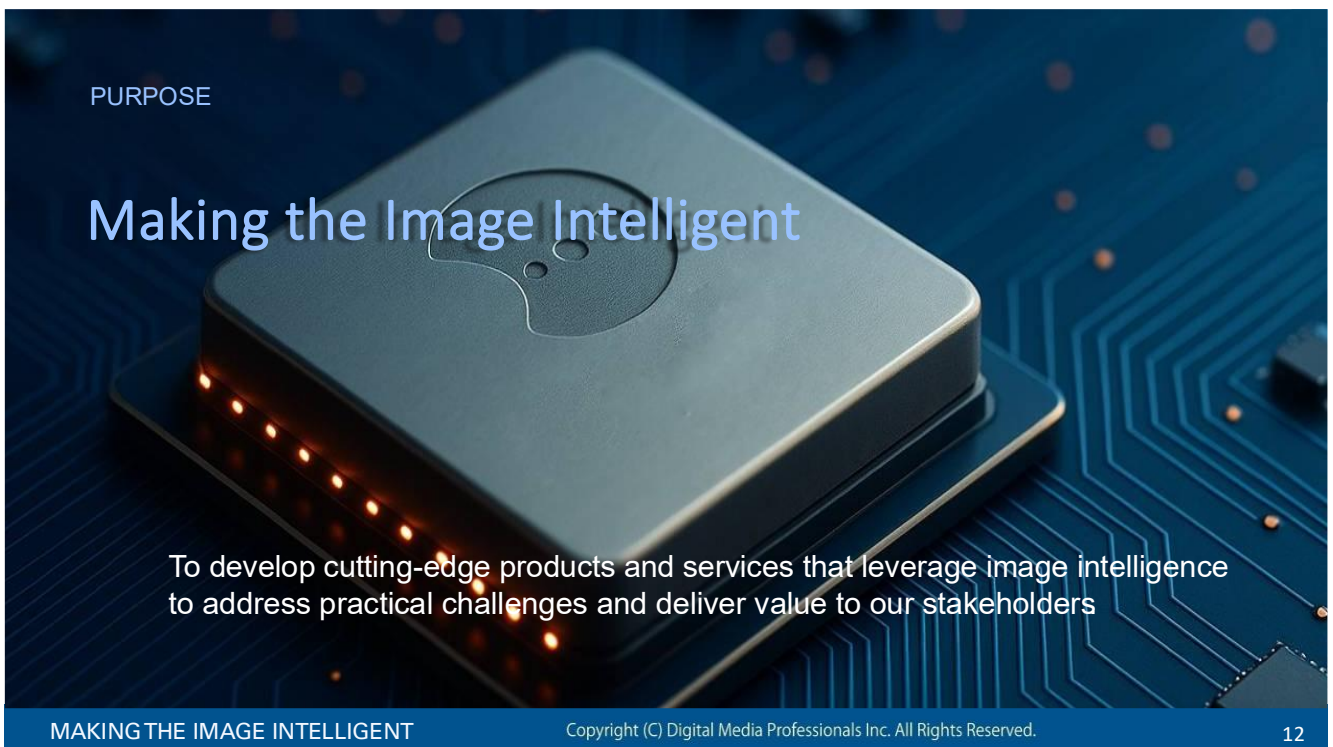
Finally, for my section, I will explain the earnings forecast for the fiscal year ending March 2027. In FY March 2027, we will pursue improvements in both revenue and profit while continuing strategic investments in R&D and proactive talent acquisition.

For net sales, we forecast ¥3,640 million, exceeding the previous record high of ¥3,077 million achieved in the fiscal year ended March 2025. This outlook is based on the securing of stable revenue by expanded mass production of “RS1” and the capturing of peripheral business opportunities in the amusement business, and initiatives to expand our growth areas, namely the edge AI semiconductor business and the robotics and safety business.

On the profit side, while we will continue strategic investments in R&D and talent acquisition, we expect to return to profitability after the loss recorded in FY March 2026. We forecast operating profit of ¥30 million, an improvement of ¥341 million year on year; ordinary profit of ¥45 million; and net profit of ¥30 million.

That concludes my presentation.

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- 3 **Growth Strategy & Vision**



Yamamoto: Now, I will discuss our future strategy and related matters.

First, our corporate Purpose is “Making the Image Intelligent.” Through DMP’s vision and AI-based image intelligence technologies, we aim to solve real-world problems and deliver innovative products and services that create value for our stakeholders.

Paradigm Shift

Generative AI: From cloud text/image generation to AI that drives the real world

Physical AI: Deploying AI to drive real-world execution in robotics and drones, etc.

Four Keys Driving Edge AI Demand

REAL-TIME VISION

Collision avoidance and autonomous flight require millisecond-level decision-making.

SECURITY

Securing sensitive on-site data via end-to-end edge processing.

TRUSTED SILICON

Rising demand for Japan-developed SoCs amid geopolitical uncertainties.

EFFICIENCY

Low-power, low-cost communication for advanced AI inference.



DMP's Fit

DMP drives the Physical AI era centered on "Di1" that fully satisfies these requirements.

The generative AI wave is now expanding into the physical world, creating growing demand for reliable, real-time edge processing.

I would now like to briefly explain physical AI, a concept that has been appearing frequently in recent topics.

The image on the right shows Cambrian, a picking robot using physical AI that we have been selling for several years.

Recently, generative AI has been evolving from cloud-based systems that generate text or images into AI that drives the real world. This is what is called physical AI, and its implementation in robotics and drones for physical motion is expanding rapidly.

Physical AI is essentially implemented on the edge side, including on drones, robots, and automobiles.

There are four key drivers behind this trend.

The first is real-time vision. For drones and similar devices to avoid collisions or fly autonomously, millisecond-level decision-making is required, making real-time capability extremely important.

The second is security. For example, edge-complete security technologies that protect data and privacy on the edge side are becoming increasingly important.

The third is what we call trusted silicon. There is a growing need for products that avoid geopolitical supply-chain risks and semiconductor backdoor risks. Semiconductor products originating from Japan are regarded as highly reliable, and expectations from customers are extremely high on a global scale. DMP's semiconductors are included among such trusted products.

The fourth is efficiency. Naturally, it is extremely important to enable advanced AI inference processing while reducing communication costs and power consumption.

DMP's "Di1" meets these requirements, and we believe DMP will play an important role in physical AI going forward, with Di1 as a key platform.

Accelerating the evolution from graphics, vision and AI, to Physical AI.
Realizing the Edge Intelligence that perceives, understands, and drives the physical world.

Proprietary Technology and Integration Power

01 GPU & NPU (AI)

Low-power, high-performance image processing and vision technologies
Industry-first FP4 support, achieving overwhelming inference efficiency

02 Stereo Vision

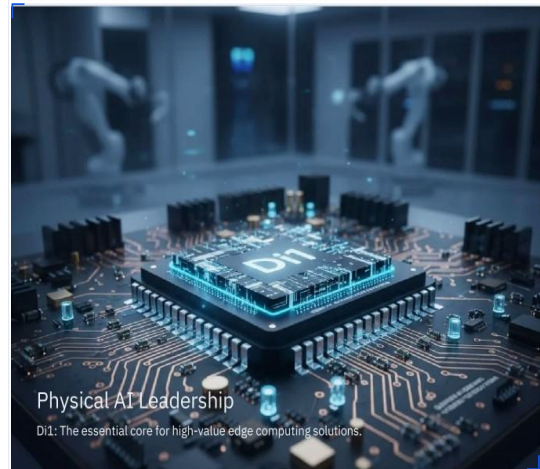
Low-power 360° spatial recognition Stereo Vision for Physical AI

03 Software

Proven AI software products such as ZIA SAFE and ANPR (Automatic License Plate Recognition)

DMP's Strategic Positioning

DMP aims to become a platform company that provides integrated hardware, software, and algorithms, enabling customers to implement Physical AI faster and more efficiently.



As stated here, DMP will become an Edge Intelligence company. Through our evolutionary story from graphics, vision, AI, to physical AI, we will realize edge intelligence that can perceive, understand, and drive the real world.

DMP's proprietary GPU and NPU technologies, stereo vision technology for physical AI that enables 360-degree spatial recognition with low power consumption, and the software technologies that drive them, including proven software products such as ZIA SAFE and ANPR (Automatic Number Plate Recognition) will be supplied in an integrated manner across hardware, software, and algorithms. By doing so, we aim to become a platform company that enables the shortest path to implementing physical AI.

FY2025 marked a major transition from technology validation to market implementation, as Di1 reached mass-production readiness and DMP made its first step into overseas markets.

1. Technology Validation

- Achieved mass production level: Successful CS evaluation with perfect operation on the first run, proving high SoC reliability.
- SDK development: Updated development environment for easy customer AI implementation, significantly reducing adoption barriers.

2. Business expansion in India as the first step of the global strategy

MOU SIGNED

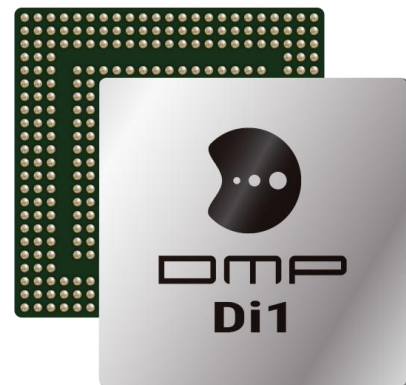
Sparsh CCTV

Joint development of next-generation edge AI cameras

STRATEGIC ALLIANCE

ideaForge

Di1 integration into defense/industrial drones




Yamamoto: FY March 2026 was a year in which we made significant progress from the development stage to market implementation, through the completion of “Di1” at a mass-production level and our entry into overseas markets.

In terms of technology validation, we achieved a mass-production level for “Di1.” Furthermore, by providing an SDK (Software Development Kit) to operate this “Di1,” we have greatly lowered the barriers for customers to adopt it.

On the market implementation side, as the first step in our global strategy, our business in India has made major progress. I will explain this in a little more detail later, but development of next-generation AI cameras using “Di1” has begun at Sparsh, a leading Indian camera manufacturer. In addition, ideaForge, India’s largest drone manufacturer, has also decided to adopt “Di1” for drones used in defense and industrial applications.

Four Reasons Why Di1 Is Chosen



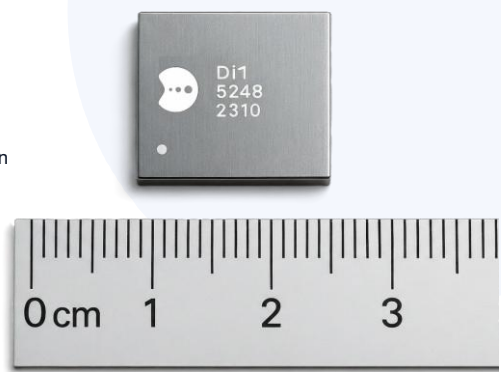
Di1's competitive edge lies in its one-chip integration of AI, vision, and stereo processing, combined with a trusted Japan-origin supply chain.

System Integration
ISP + NPU + stereo vision + codec in a single chip.
No external accelerator needed, enabling substrate miniaturization and cost reduction.

World's First FP4 support, realizing High Efficiency
Low memory, low power, high-speed AI inference, providing power efficiency directly extending operation time for battery-powered drones and AMRs.

360-Degree Omnidirectional "Eyes"
4ch Stereo: Proprietary engine enables high-precision 3D ranging without LiDAR.
Key enabler for weight reduction and cost reduction

Advanced Security & Trusted "Made in Japan"
Supply chain avoiding geopolitical risks.
Supporting secure boot, advanced data protection, and blockchain.



Yamamoto: Next, I will explain the four reasons why “Di1” is chosen, in terms of its competitive advantages.

The first is system integration. “Di1” integrates AI, vision, and stereo functions into a single chip. The second is extremely efficient AI processing performance using the world’s first FP4, or 4-bit floating point, technology.

The third is, as described here as “360-degree, all-directional eyes,” its ability of highly accurate 3D distance measurement that can eliminate the need for LiDAR and other sensors. This leads to weight reduction and cost savings for drones and similar applications.

The fourth is its advanced security and, as I mentioned earlier, trusted silicon. It is a Made-in-Japan semiconductor with high reliability, a clean “Japan-origin” supply chain that avoids geopolitical risks, and very advanced security technologies, including secure boot, data protection, and blockchain support.

From Cloud Dependency to Edge Processing
Sparsh, an India's major camera maker, targeting next-gen CCTV market with Di1.



The "from Cloud AI to Edge AI" Trend

Eliminating latency, reducing costs, protecting privacy — AI processing at the camera (edge analysis) becoming the global standard.



High-growth Indian market: Working with Sparsh CCTV

Co-developing next-gen edge AI cameras with India's Sparsh. Prototype development is underway with mass production targeted, positioning Di1 for adoption in the high-growth Indian CCTV market. Targeting 50K units in year one, scaling to hundreds of thousands by year three.



ANPR (Automatic Number Plate Recognition) Solution

Rapidly growing demand for smart cities, transportation, parking management, highways



Now I would like to introduce some actual implementation examples.

The first is CCTV, or, more simply, surveillance cameras. In surveillance cameras, the shift from cloud-dependent surveillance camera systems to edge processing is currently accelerating. In this context, Sparsh, a major camera vendor in India, has decided to develop next-generation CCTV cameras.

Sparsh is said to be one of the most advanced manufacturers in India, particularly in terms of implementing the "Make in India" policy and is regarded as a vendor with particular strength in business with government and public-sector institutions. Development has started at Sparsh for a new edge AI camera using "Di1," with the goal of producing 50,000 units in the first year and several hundred thousand units in the third year.

We are also working to address areas where demand is expanding explosively, especially in India and similar markets, such as smart cities and transportation infrastructure, by installing DMP software such as ANPR, automatic number plate recognition, on "Di1."

Di1 has been adopted for next-generation drones by ideaForge, India's largest drone manufacturer, marking DMP's entry into the global drone and defense market. Comprehensive partnership includes marketing its drones in Japan.

Technology Integration

DMP Di1 integrated into ideaForge's VTOL platform, enabling advanced visual sensing and real-time processing on-board.

Market Expansion

- DMP provides sales, demonstrations, and after-sale service for ideaForge drones in Japan.
- Regional optimization: Customizing airframes for Japanese regulations and needs.



Di1 Value Proposition

360-degree stereo vision:

Autonomous flight and obstacle avoidance in complex terrain and harsh conditions

Low power:

Power efficiency enabling long-duration mission execution

Trusted Silicon:

"Japan-origin SoC" reliability, less susceptible to geopolitical risks

Next is the drone market. Here as well, "Di1" has been selected for the next-generation drones of ideaForge, India's largest drone manufacturer.

Furthermore, under this partnership, a comprehensive agreement has been reached for DMP to deploy ideaForge drones, including its drones equipped with "Di1," in the Japanese market. "Di1" will first be installed in ideaForge's VTOL drones, meaning vertical takeoff and landing drones, and is then scheduled to be expanded to other models. This will lead to the development of drones that realize highly advanced visual sensing and real-time processing. As part of future market development, it has also been decided that DMP will sell ideaForge drones in Japan. DMP will also promote deployment by customizing the unit to meet Japanese legal requirements and corporate needs.

The value provided by "Di1" in these drones is, as I mentioned earlier, 360-degree stereo vision. This enables autonomous flight and obstacle avoidance over complex terrain and in harsh environments.

In addition, the low power consumption that characterizes "Di1" enables long-duration missions. In India, particularly due to current geopolitical reasons, the movement to exclude Chinese products and components is accelerating. In the drone market in particular, the movement to replace DJI drones holding approximately 70% of the global market share with Indian-made products is accelerating.

In this context, "Di1" is attracting attention as an extremely promising chip, which has led to its adoption by ideaForge in India.

To add some further context, outside India as well, drone customers in Taiwan and Europe are currently moving forward with the development of mass-production products using "Di1."

Drones evolving from flying cameras to autonomous "intelligent AI agents" powered by edge AI

MARKET PROJECTION 2030*

117.6 Billion USD

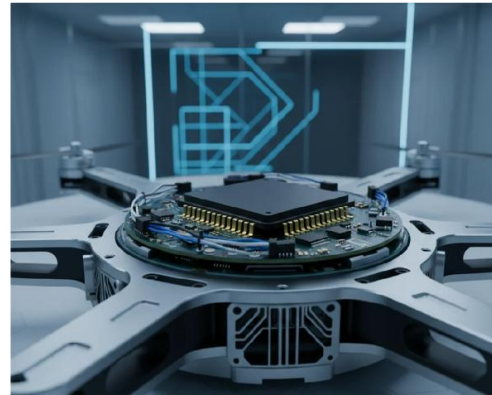
Two Trends Driving the Industry

01 Enhanced Autonomy through Edge AI

Shifting to on-board real-time processing, eliminating communication latency. Enabling obstacle avoidance and route optimization even without GPS.

02 Supply Chain Reliability

Replacement demand from Chinese products surging, accelerating the shift to "trusted technology."



* Next Move Strategy Consulting

This transformation in the drone industry is strongly driven by the geopolitical factors I just mentioned, but drones are also evolving from what used to be simply flying cameras into autonomous intelligent agents powered by AI. The market size is said to reach a large scale of \$117.6 billion by 2030.

The factors driving this market include, first, enhanced autonomy through edge AI. Real-time processing on the aircraft enables, for example, obstacle avoidance and route optimization even in environments where GPS signals cannot reach. In addition, from the perspective of supply chain reliability, demand to replace Chinese-made products such as those from DJI is rapidly increasing, and the shift toward trusted technologies is accelerating.

In other words, I believe demand for chips such as "Di1" is accelerating.

Solving semiconductor factory and logistics automation challenges, starting from professional services

Field-led standardized packaging of high-value AI implementation

- Collaborating with logistics automation leaders on semiconductor factory material handling/logistics automation projects.
- Aiming to convert field-led professional services into scalable, standardized solution packages, creating a pathway to recurring revenue.



Solution Package
Camera x AI Image Recognition x Embedded Software — Standardized Package

Next, changing gears a little, I would like to talk about our professional services.

The implementation of physical AI in semiconductor fabs using our professional services is progressing. We are working on a project to automate transport logistics in semiconductor fabs in partnership with a major domestic customer that manufactures wafer transport systems for semiconductor fabs.

In this initiative, we aim to build recurring revenue by starting with our professional services and developing high-value AI solutions led by on-site needs. We package cameras, AI image recognition, embedded software, and system hardware into standardized solutions for mass production, shifting from one-time sales to a stock-based revenue model.

FA Business: Competitive Advantages & Growth Strategy

Deploying "Total AMR Solutions" rather than individual components

Partnering with globally competitive partners in the promising Physical AI domain to invest and grow together

FY2025 Highlight: DMP's AMR solutions were adopted by Tier 1 manufacturers, validating the commercial potential of its total AMR solution strategy. Confirmed mass production line adoption toward FY2028.

- **Competitive Advantages**
 - Optimized for Japan market through localized cutting-edge overseas FA products
 - Meeting ISO 3691-4 safety standards (SEER) — Proven reliability for full-scale deployment
- **Future Outlook**
 - Synergies with DMP's AI products and technologies, accelerating Physical AI business
 - ideaForge's high-performance drones added to lineup for broader needs



Our FA business, which we launched last year, is also starting up steadily, although the amount

is still not large. Rather than a standalone components business, we are developing total AMR solutions.

In this area, we partner with globally competitive robot manufacturers such as SEER and Kinco to provide highly competitive robot solutions.

As a highlight from last year, our AMR solution was adopted by a major domestic automotive Tier 1 manufacturer, and it has been decided that it will also be adopted on mass production lines from 2028.

The advantage of our FA products is, first, that we localize competitive overseas FA products for the Japanese market and deploy them here.

Second, these products comply with the international safety standard ISO 3691-4, which gives customers a high level of confidence when introducing them.

Looking ahead, we aim to accelerate business in the physical AI domain by combining these robot FA products with DMP's AI products and AI technologies to create synergies.

We will also add the drones from ideaForge, introduced earlier, to the lineup of this FA product business, in order to address a broader range of FA needs.

Development Roadmap: Continuous Strengthening of Technological Advantages



Developing advanced Physical AI next-gen IP portfolio for Di1 successor products and licensing to domestic/international semiconductor customers

PROJECT 01 Next-Generation NPU IP Development

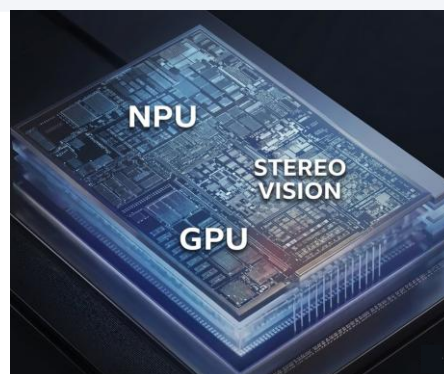
Next-Gen Flagship IP: Advanced AI Inference & Scalability
Under evaluation by major global customers.

PROJECT 02 Next-Generation Stereo Vision Engine

Achieved significant stereo performance improvement over current gen. Secured licensing to major global customers

PROJECT 03 AI Stereo Calibration Technology

Replacing physical stereo calibration with AI: Lowering costs and scaling AMR and drone mass-production.



On the development front, we will continue to strengthen our technological advantages. In particular, we are developing next-generation IP for advanced physical AI. This will be incorporated into successors to “Di1,” and we will also develop an IP license business for domestic and overseas customers developing application-specific semiconductors.

One area is the development of a next-generation NPU, or AI processor. We will offer this as flagship IP with significantly improved performance compared with our current AI processor, A3000 V2. Evaluation by major domestic and overseas customers is already underway.

We are also developing next-generation stereo vision technology. This stereo vision technology also saw significantly improved performance, and in FY March 2026 it was adopted by a major overseas customer.

As a new technology, we are developing what we call “AI stereo calibration technology.” Stereo vision is a technology that measures distance using two cameras.

We are developing technology that uses AI to calibrate stereo errors caused by mechanical deviations in these cameras. Through this, we are working to reduce the production and introduction costs of stereo vision. We believe it will become one of our very strong technologies going forward.

DMP Tokyo Robotics Innovation Center



June 2026: Opening within Tokyo Ryutsu Center (TRC), Not just a showroom but Physical AI implementation hub

Experience-Based Proposals with Live Demos

FA products, AMR, drones, edge AI cameras — live demonstrations

Making problem-solving tangible

Partner/Customer Joint Verification & Training

Integration of SEER, Kinco, etc. with DMP technologies

A showcase demonstrating the power of the entire ecosystem

Access

Strengthening customer/partner collaboration, leveraging proximity to the Haneda Airport



Tokyo Robotics Innovation Center (Concept Image)

As announced in a press release at 4 p.m. today, we will open the DMP Tokyo Robotics Innovation Center.

This will open in June 2026 inside the Tokyo Ryutsu Center, and we intend to position it not merely as a showroom, but as an implementation hub for physical AI.

There, we will conduct working exhibits and hands-on demonstrations of actual equipment, including AMRs, drones, and AI cameras, creating a place where customers can concretely explore solutions to their challenges through direct experience.

We will also use it as a venue for joint verification and training with partners and customer companies, making it a showcase that demonstrates the strength of our entire ecosystem.

Taking advantage of its location near Haneda Airport, we aim to further strengthen collaboration with customers and partners.

Evolving from one-time hardware-centric sales to a software, service, and recurring revenue model centered on SoC, strengthening solutions for maximum revenue and sustainable growth.

<p> SoC-Driven Value-Added Expansion ⁰¹</p> <p>Using SoC as the customer engagement hook, expanding the scope of offerings to higher layers including modules and software.</p> <hr/> <ul style="list-style-type: none">> Vertical integration of offering layers> Advanced IP licensing	<p> Revenue Maximization & Shift to Recurring Business ⁰²</p> <p>Combining software and services to shift from one-time sales to a recurring revenue model.</p> <hr/> <ul style="list-style-type: none">> Building recurring revenue foundations> Deploying high-margin software	<p> Solution Business Strengthening ⁰³</p> <p>Technology products/services fused with FA products to deliver comprehensive value that solves customer challenges.</p> <hr/> <ul style="list-style-type: none">> FA × Technology Fusion> Building a customer-centric ecosystem
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I would like to talk a little about our revenue model.

The idea is to maximize earnings and achieve sustainable growth by evolving into a software-and-services, stock-type business model centered on our SoC “Di1” and its successor chips. First, we will expand added value starting from the SoC, using the SoC as a hook and building software and modules in the upper layers above it. Through this, we will develop a vertically integrated business, including IP licensing, with very high added value.

In our past business, we have actually demonstrated that very high value can be created not by software alone or hardware alone, but by combining the two. We will apply this approach to the field of SoCs for robotics as well.

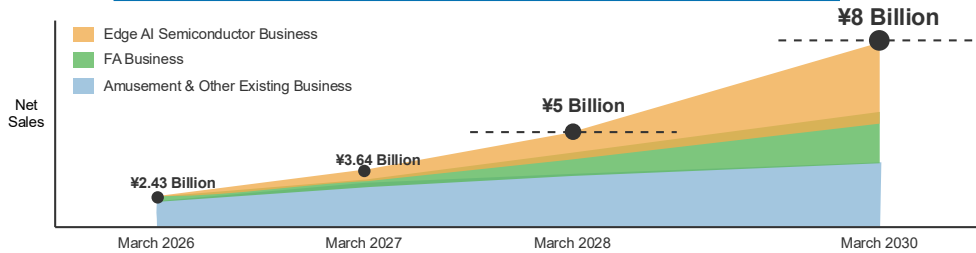
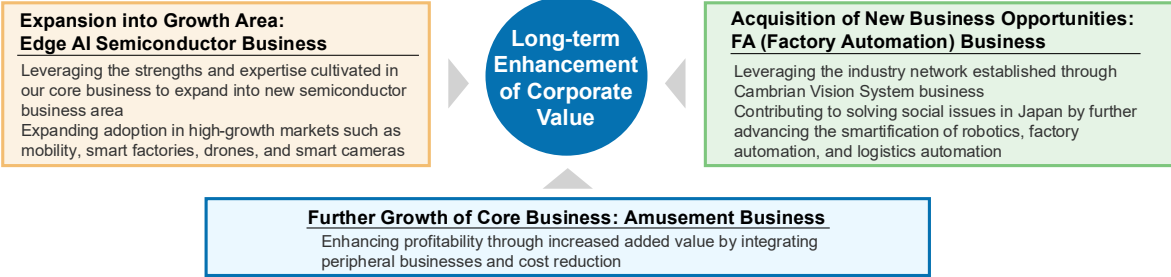
By combining software and services, we will also move from the conventional one-off sales model to a model that generates continuous profits—stock-type recurring business, such as charging for software feature upgrades and maintenance.

Furthermore, by integrating these technology products and services with the FA products explained earlier, we aim to provide comprehensive value that solves customers’ challenges. Through this, we intend to further maximize revenue and achieve sustainable growth going forward.

Medium-Term Vision (Three-Pronged Growth Strategy)



Evolving into "Edge Intelligence Platform Company" positioned to capture growth opportunities in the Physical AI era.



MAKING THE IMAGE INTELLIGENT

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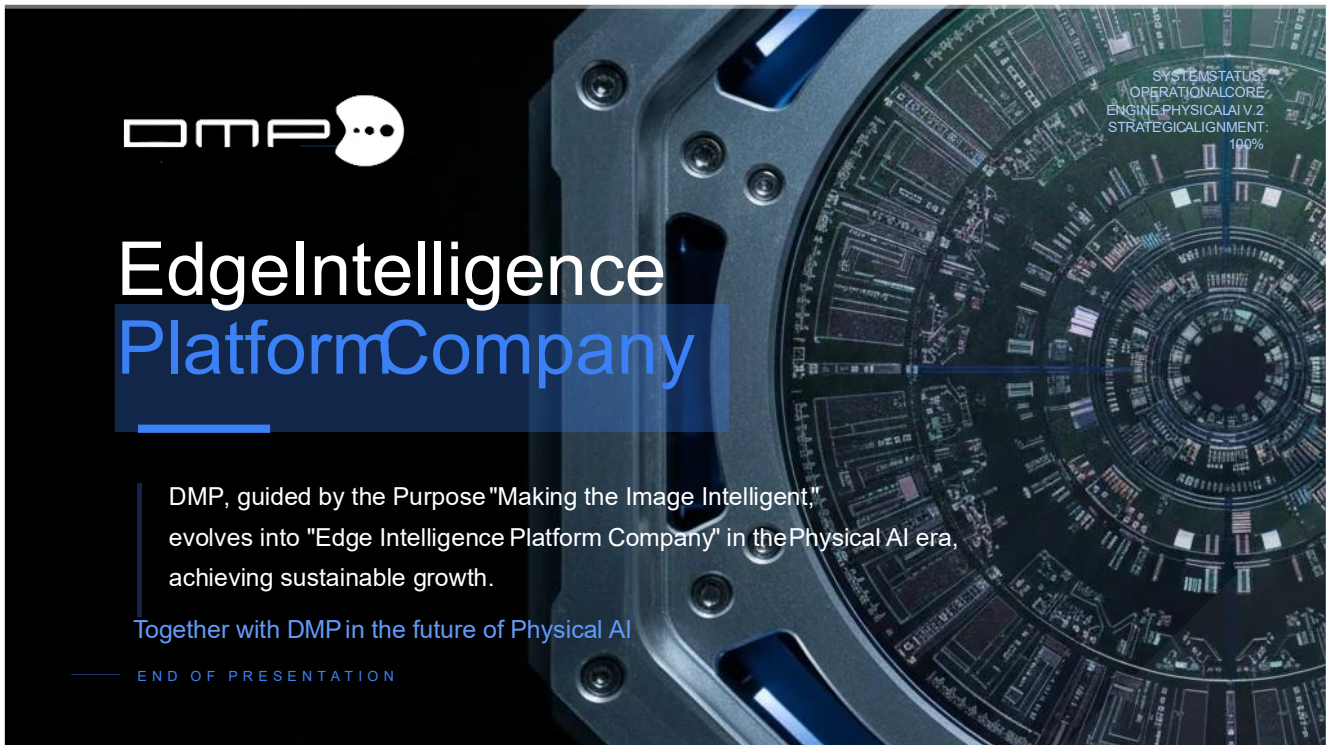
Regarding our medium-term vision.

The content here is unchanged from what we have explained previously. We will seek to maximize profits by incorporating peripheral businesses into our core amusement business and increasing added value.

In addition, we will expand into growth fields such as edge AI semiconductors, and enter new business domains such as FA products.

By combining these three elements as one integrated whole, we will enhance corporate value over the medium to long term, and in that process evolve into an Edge Intelligence Platform Company for the physical AI era.

As for our medium-term targets, we are maintaining our sales goals of 5.0 billion yen in FY March 2028 and 8.0 billion yen in FY March 2030.



Finally, under our purpose of “Making the Image Intelligent,” DMP will evolve into an Edge Intelligence Platform Company for the physical AI era and achieve further sustainable growth. Thank you for your continued support.



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- The purpose of this document is to provide information for the purpose of understanding our company and is not to solicit investment in securities issued by our company. Please refrain from making any investment decisions based entirely on this document.

[Q&A]

Q1: iCatch Technology has announced that it plans to exhibit AI vision solutions for drones and robots using its AI Vision SoC V9 at Japan Drone 2026. We understand that your Di1 is being developed in collaboration with iCatch. Could you explain, to the extent possible, the relationship between iCatch’s V9 and your Di1?

A1: Di1 is a DMP product. Our co-development partner, iCatch, sells it in Taiwan under the product name V9. In developing Di1, we incorporated iCatch's imaging technologies, including its Image Signal Processor, or ISP. Di1 is a chip that integrates those technologies with our AI processor, stereo vision processor, and GPU.

Q2: If sales and marketing activities under the V9 brand progress, how do you expect this to contribute to Di1-related revenue? To the extent possible, please explain the monetization model, such as chip sales, license fees, development support, or technical support revenue.

A2: As mentioned, the Di1 chip integrates both iCatch's technologies and our technologies. If iCatch sells Di1 as V9, we cannot disclose the details, but the two companies have established a revenue-sharing model. Under this model, both companies can generate revenue.

Q3: What significance do you see in the exhibit at Japan Drone 2026 for your business development in drones and robotics, which you have identified as a priority area? Please also comment on the status of future business discussions and progress toward mass production.

A3: At Japan Drone 2026 next month, iCatch plans to have a booth and exhibit V9. V9 includes iCatch's ISP, which is one of iCatch's key strengths. The exhibit at Japan Drone 2026 will focus on this ISP technology, which is iCatch's core expertise. We develop and provide technologies such as AI, GPU, and stereo vision. Therefore, iCatch's V9 exhibit will mainly focus on ISP, while our Di1 exhibits would mainly focus on AI use cases. That said, we see surveillance cameras and drones as common target markets for both companies, and we will continue to develop these markets together.

Q4: Was mass production shipment of Di1 carried out in the fourth quarter of the previous fiscal year?

A4: As explained earlier, Di1 became ready for mass production in the fourth quarter of last fiscal year, and we now have a system in place to ship mass-produced products. Actual shipments will begin according to each customer's mass production schedule. Customers such as Sparsh and ideaForge in India, customers in Taiwan, and customers in Japan have already started development.

Q5: What level of Di1 sales do you expect in the fiscal year ending March 2027? Also, are sales of ideaForge drones included in your revenue and profit forecast?

A5: Development is progressing in India, so we believe Di1 sales could be recorded as early as the fiscal year ending March 2027. However, at this point, we have not included a large volume in our forecast.

Regarding sales of ideaForge drones, these are not included in the plan for the fiscal year ending March 2027 that we explained earlier. We expect to begin sales expansion activities once the sales and support systems are in place. At that time, we will assess the expected impact on revenue and profit and make necessary disclosures if any.

Q6: Will you not announce a medium-term management plan this time? Even roughly, could

you explain the expected future sales scale of Di1?

A6: We announced our medium-term vision last year. We are working toward net sales of JPY 5.0 billion in the fiscal year ending March 2028 and JPY 8.0 billion in the fiscal year ending March 2030. Therefore, we do not plan to announce a new medium-term management plan. As for how much Di1 will contribute in the fiscal year ending March 2030, we aim for edge AI-related sales, including Di1, to account for about 30% of total sales.

Q7: You mentioned that the customer evaluation phase for Di1 is progressing. Approximately how many companies are currently evaluating it?

A7: We sell Di1 development kits, and more than 40 companies are currently evaluating them. We expect some of these companies to become mass production customers.

Q8: I understand your sales vision, but what level of profit do you expect?

A8: We are an R&D-oriented company, so we need to continue spending a certain amount on R&D every fiscal year. We also believe it is necessary to invest in securing talented personnel. These are investments for us. We will manage our P&L while balancing sales growth and investment.

It is difficult to give a specific profit amount. However, while our operating profit forecast for this fiscal year is JPY 30 million, we believe we need to build a portfolio that enables us to record stable operating profit in the hundreds of millions of yen at an early stage.

Q9: You mentioned last year that new customers had decided to adopt Di1 this fiscal year. Is the customer Sparsh?

A9: Yes. Within the scope of what we can disclose, there are Sparsh and ideaForge. There are also other customers that we cannot disclose yet, so please understand that the statement includes those customers as well.

Q10: You mentioned earlier that you are also partnering with drone companies in Taiwan and Europe. What is the scale of those companies?

A10: We cannot provide many details, but these are companies in Taiwan and Europe that are deeply involved in the defense industry. Therefore, we understand them to be customers of a reasonable scale.

Q11: In your growth strategy, you aim to ship 50,000 units to Sparsh in the first year and several hundred thousand units by the third year. For ideaForge drones, you indicated that DMP will handle sales and after-sales services in Japan. To what extent are these projects included in the JPY 3.64 billion sales forecast for the fiscal year ending March 2027? Also, to the extent possible, please explain the mass production and sales structure for each project, and whether DMP's revenue model is Di1 chips alone, or includes modules, software licenses, or bundled offerings.

A11: Regarding Sparsh, as stated in the MOU disclosed in our press release, we plan to complete a mass production prototype within six months and move into mass production

thereafter. The details of the business model have not yet been finalized. However, first, we intend to provide Di1 not only as a chip but also in a higher-value form as a SoM, or System on Module. In Sparsh's case, for example, Di1 use cases may include software licenses for our ANPR, or automatic number plate recognition, and our safe driving support solution, ZIA SAFE. Regarding the inclusion in our earnings forecast for the fiscal year ending March 2027, the impact will vary significantly depending on the business model and whether what we provide is a chip or a module. Since the products are currently still under development, we cannot exclude Di1 entirely from the forecast. However, we have taken a relatively conservative view and included a certain level of Di1 sales in the forecast for the fiscal year ending March 2027. If we can provide higher-value offerings such as modules, we believe there is upside potential.

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