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MAKING THE IMAGE INTELLIGENT



Fiscal Year ended March 31, 2025

Financial Results Supplementary Information

Digital Media Professionals Inc.

May 13, 2025

The views and forecasts that appear in these materials represent determinations made by the Company at the time the materials were created.
The accuracy of the information therein is not guaranteed.
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Company Profile



Leveraging our experience and knowledge as one of the world's leading graphics IP vendors, we have recently been contributing to solving problems for our customers and society by providing a full range of AI services [from algorithm/software to hardware](#), and [from the edge to the cloud](#).

Company name	Digital Media Professionals Inc. (DMP)
Foundation	July 2002 (Listed on Tokyo Stock Exchange Mothers market in June 2011, Moved to TSE Growth market in April 2022)
Location	Nakano-ku, Tokyo, Japan
Representative	Chairman, President and CEO: Tatsuo Yamamoto
Capital	1,838 million yen
Number of consolidated employees	60 (as of April 1, 2025)
Number of patents	35 cases
Consolidated subsidiary	Digital Media Professionals Vietnam Company Limited

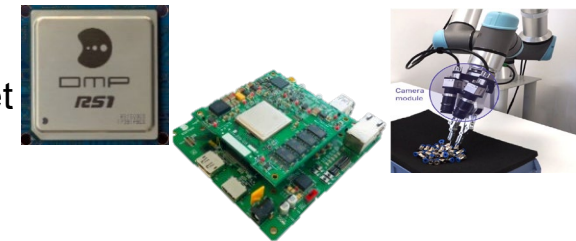
IP core license business

- AI/GPU IP core license
- AI software license



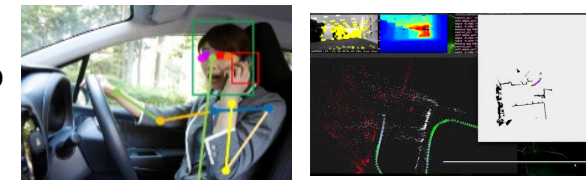
Product business

- Image processing LSI for amusement market
- Vision system for collaborative robot
- Module



Professional service business

- AI algorithm/computer vision software contracted development
- FPGA/Board contracted development
- Customer product/service support related to safe driving assistance system and robotics



Making the Image Intelligent

To develop cutting-edge products and services that leverage image intelligence to address practical challenges and deliver value to our stakeholders.

Business Highlights



- **Development of next-generation edge AI semiconductor is progressing smoothly**
Mass production and commencement of sales are scheduled for the fiscal year ending March 2026
Serving as a long-term business foundation and growth engine following the amusement business
- Net sales have set a new record high for the fourth consecutive fiscal year. Due to the recognition of semiconductor development expenses, operating income, ordinary income, and net income attributable to owners of the parent have decreased

Overall	Sales by business	Sales by field	
Net sales	IP Core License	Safety	Robotics
¥ 3,077M (YoY* +2%)	¥ 124M (YoY -27%)	¥ 38M (YoY -46%)	¥ 168M (YoY +0%)
Ordinary income	Product	Amusement	Other
¥ 271M (YoY -¥58M)	¥ 2,855M (YoY +4%)	¥ 2,779M (YoY +5%)	¥ 90M (YoY -32%)
	Professional service		
	¥ 97M (YoY +12%)		

* YoY :Year on Year

Expanding growth investments, including development of edge AI semiconductor

(Unit: million yen)	FY ended March 31, 2024	FY ended March 31, 2025	Amount change
Net sales	3,016	3,077	+61
Operating income	328	265	-63
Ordinary income	330	271	-58
Net income attributable to owners of the parent	331	157	-174

- In addition to the image processing semiconductor “RS1” for the amusement market, growth in professional services for the robotics field offset the loss of a large maintenance support project in the IP core license business, resulting in a 2.0% increase in net sales.
- Increased research and development expenses, including 79 million yen for the development of edge AI semiconductor, resulted in decreases in operating income and ordinary income.
- An extraordinary loss of 42 million yen was recorded for the loss on valuation of investment securities. Additionally, after carefully reviewing the recoverability of deferred tax assets, 45 million yen was written off and recorded for income taxes deferred.

● Sales by business

IP core license business **¥124 million** Same period last year **¥170 million**

- Recorded initial license revenue and AI/GPU running royalties for digital equipment, initial license and recurring revenues in safety/robotics fields, maintenance/support revenues, etc.
- Large GPU IP maintenance and support project in the previous fiscal year fell off

Product business **¥2,855 million** Same period last year **¥2,758 million**

- Recorded sales from volume shipments of RS1 and Cambrian Vision Systems
- Progress in product shipments including full-scale introduction to manufacturing inline and business projects for Cambrian Vision System business

Professional service business **¥97 million** Same period last year **¥87 million**

- Recorded revenues from contracted development services in AI and amusement fields
- Provided professional services for semiconductor manufacturing equipment/construction machinery as well as for autonomous mobile robots

● Sales by field

Safety field **¥38 million** Same period last year **¥71 million**

- Recorded dashcam-related recurring revenues (running royalties and subscription fees), maintenance/support revenues and professional service revenue

Robotics field **¥168 million** Same period last year **¥168 million**

- Recorded sales of professional services and products such as Cambrian Vision Systems in addition to license revenues for autonomous mobile robots

Amusement field **¥2,779 million** Same period last year **¥2,642 million**

- Recorded sales of RS1 for mass production

Other **¥90 million** Same period last year **¥134 million**

- Recorded initial license revenue, AI/GPU running royalties, and maintenance support revenues for digital equipment
- Large GPU IP maintenance and support project in the previous fiscal year fell off

Equity ratio remains high at 88.2%

(Unit: million yen)		End of March 2024	End of March 2025	Amount change	Major increases/decreases
	Current assets	3,272	3,297	+25	Accounts receivable - trade and contract assets +165, Inventories +16, Cash and deposits -73, Securities -100
	Non-current assets	647	794	+147	Intangible assets +153, Investment securities +53, Deferred tax asset -44
Total assets		3,919	4,092	+172	
	Current liabilities	443	461	+18	Account payable - trade +114, Accrued consumption taxes -47, Income taxes payable -32
	Non-current liabilities	18	19	+0	
Total liabilities		461	480	+18	
Total net assets		3,457	3,511	+153	Retained earnings +157
Total liabilities and net assets		3,919	4,092	+172	

Executing aggressive strategic investments aimed at future growth for the fiscal year ending March 2026

(Unit: million yen)	FY 03/2025 (Actual)	FY 03/2026	
		Forecast	% Change
Net sales	3,077	3,250	+5.6%
Operating income	265	20	-92.5%
Ordinary income	271	25	-90.8%
Net income attributable to owners of the parent	157	20	-87.3%

- In addition to steady shipments of image processing semiconductors for the amusement market, sales from new businesses such as next-generation edge AI semiconductor and FA (Factory Automation) contribute to a limited extent, resulting in an increase in net sales.
- Strategic investments centered on the development of next-generation edge AI semiconductor (R&D expenses: US\$1.9 million) are being executed to drive future growth.
- In the medium term, we aim to expand revenue and enhance corporate value by further penetrating the amusement market and leveraging the two growth engines of the edge AI semiconductor business and FA business.

Medium-term Vision (Three-pronged Growth Strategy)



**Expansion into Growth Area:
Edge AI Semiconductor Business**

Leveraging the strengths and expertise cultivated in our core business to expand into new semiconductor business area
Expanding adoption in high-growth markets such as mobility, smart factories, drones, and smart cameras

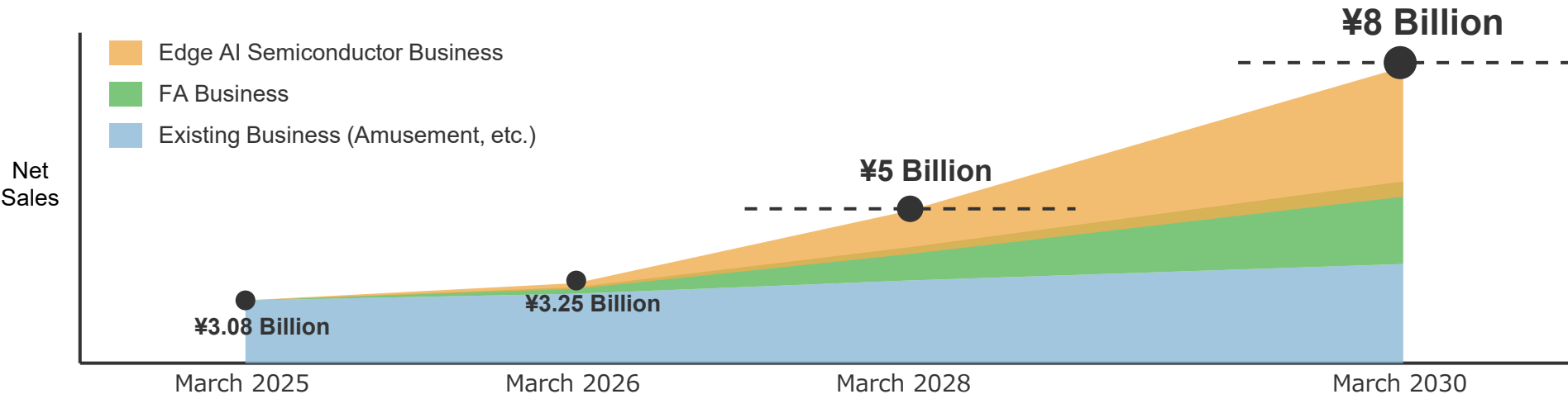


**Acquisition of New Business Opportunities:
FA Business**

Leveraging the industry network established through Cambrian Vision System business
Contributing to solving social issues in Japan by further advancing the smartification of robotics, factory automation, and logistics automation

Further Growth of Core Business: Amusement Business

Enhancing profitability through increased added value by integrating peripheral businesses and cost reduction



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